

Recommended Books for Mediators

Compiled by Members of the Linked In
ADR, Conflict Resolution and Mediation Exchange

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Bannink, Fredrike (2010). *Handbook of Solution-Focused Conflict Management*. Hogrefe.

Bannink, Fredrike (2010). 1001 Solution-Focused Questions. W W Norton & Co. Inc.

Beck Kritek, Phyllis (2002). *Negotiating at an Uneven Table: Developing Moral Courage in Resolving Our Conflicts*. Jossey-Bass.

Beer, Jennifer E. with Eileen Stief (1997). *The Mediator's Handbook*. New Society Publishers.

Brown, Henry J. and Arthur L. Marriott (1999). *ADR Principles and Practice*. Sweet and Maxwell.

Bush, Robert A. Baruch and Joseph Folger (2005). *The Promise of Mediation: The Transformative Approach to Conflict*. Wiley.

Carroll, Eileen and Karl Mackie (2006). *International Mediation: The Art of Business Diplomacy*, Second Edition. Kluwer Law International.

Cialdini, Robert B. (2008). *Influence: Science and Practice*. Pearson/Allyn and Bacon.

Cloke, Kenneth (2001). *Mediating Dangerously: The Frontiers of Conflict Resolution*, Jossey Bass.

Cooley, John W. (2009). *Pracademics: Creative Problem Solving in Negotiation and Mediation*. Xlibris.

Costantino, Cathy A. and Christina Sickles Merchant (1996). *Designing Conflict Management Systems*. Jossey-Bass.

Csikszentmihalyi, Mihaly (1996). *Creativity: Flow and the Psychology of Discovery and Invention*. Harper Perennial.

Deutsch, Morton, Barbara Benedict Bunker, Jeffrey Z. Rubin (1995). *Conflict, Cooperation and Justice*. Jossey-Bass.

Feinberg, Kenneth, (2005). *What is Life Worth: The Unprecedented Effort to Compensate the Victims of 9/11*. Public Affairs, a member of the Perseus Books Group.

Fisher, Roger, William L. Ury, and Bruce Patton (1991). *Getting to Yes, 2nd Ed*. Penguin Books

Fisher, Roger and Scott Brown (1989). *Getting Together*. Penguin Books.

Fisher, Roger and Daniel Shapiro (2006). *Beyond Reason: Using Emotions as You Negotiate*. Penguin Books.

Fisher, Simon, Dekha Ibrahim Adbi, Jawed Ludin, Richard Smith, Steve Williams and Sue Williams (2000) *Working with Conflict; Skills & Strategies for Action*. Zed Books.

Forester, John (2009). *Dealing with Differences: Dramas of Mediating Public Disputes*. Oxford University Press.

Friedman, Gary and Jack Himmelstein, (2008). *Challenging Conflict: Mediation Through Understanding*. Harvard Program on Negotiation.

Ghais, Suzanne (2005). *Extreme Facilitation: Guiding Groups Through Controversy and Complexity*. John Wiley & Sons.

Gladwell, Malcolm (2005). *Blink: The Power of Thinking Without Thinking*. Little Brown and Company

Goleman Daniel (2006). *Social Intelligence: The New Science of Human Relationships*. Random House Publishers.

Goodman, Andrew & Alastair Hammerton (2006). *Mediation Advocacy*. Xpl Publishers.

Hallinan, Joseph T. (2010). *Why We Make Mistakes: How We Look Without Seeing, Forget Things in Seconds, and Are All Pretty Sure We Are Way Above Average*. Broadway.

Harper, Gary (2004). *The Joy of Conflict Resolution: Transforming Victims, Villains, and Heroes in the Workplace and at Home*. New Society Publishers.

Hillman, James (1997). *The Soul's Code: In Search for Character and Calling*. Grand Central Publishing.

Hoffman, David and Daniel Bowling (2003). *Bringing Peace into the Room*. Jossey-Bass.

Jones, Tricia and Ross Brinkert (2007). *Conflict Coaching: Conflict Management Strategies and Skills for the Individual*. Sage Publications, Inc

Kline, Nancy (1999) *Time To Think: Listening to Ignite the Human Mind*. Ward Lock.

Kohlrieser, George (2006). *Hostage at the Table: How Leaders can Overcome Conflict, Influence Others, and Raise Performance*. Jossey-Bass.

- Lang, Michael D. and Alison Taylor (2000). *The Making of a Mediator: Developing Artistry in Practice*. Jossey-Bass.
- Lazare, Aaron (2005). *On Apology*. Oxford University Press.
- Lederach, John Paul and Janice Moomaw Jenner (2002). *A Handbook of International Peacebuilding: Into the Eye of the Storm*. Jossey-Bass.
- Lederach, John Paul (2003). *The Little Book of Conflict Transformation*. Good Books.
- Lenski, Tammy (2009). *Making Mediation Your Day Job*. iUniverse, Incorporated.
- Lewicki, Roy J., Bruce Barry, and David M. Saunders (2009). *Negotiation*. Irwin Publishers
- Mayer, Bernard (2000). *The Dynamics of Conflict Resolution*. Jossey-Bass.
- Mayer, Bernard S. (2004). *Beyond Neutrality: Confronting the Crisis in Conflict Resolution*. Jossey-Bass.
- Mayer, Bernard, (2009). *Staying with Conflict: A Strategic Approach to Ongoing Disputes*. John Wiley & Sons.
- McLeod, John (2009). *An Introduction to Counselling*. McGraw-Hill.
- Melchin, Kenneth R. and Cheryl A. Picard (2009). *Transforming Conflict Through Insight*. University of Toronto Press.
- Mindell, Arnold (1995). *Sitting in the Fire: Large Group Transformation Using Conflict and Diversity*. Lao Tse Press.
- Mitchell, George John (2000), *Making Peace*. University of California Press
- Mnookin, Robert H. (2010). *Bargaining with the Devil: When to Negotiate, When to Fight*. Simon and Schuster.
- Mnookin, Robert H., Scott R. Peppet, Andrew S. Tulumello (2000). *Beyond Winning: Negotiating to Create Value in Deals and Disputes*. Belknap Press of Harvard University Press.
- Moore, Christopher W (2003). *The Mediation Process: Practical Strategies for Resolving Conflict (3rd edition)*. Jossey-Bass.

Mosten, Forrest (2000). *Unbundling Legal Services: A Guide to Delivering Legal Services A La Carte*. American Bar Association Section of Law Practice Management.

Muldoon, Brian (1996). *The Heart of Conflict*. G.P. Putnam.

Myers, Isabella Briggs with Peter B. Myers (1995). *Gifts Differing: Understanding Personality Type*. Davies-Black Publishing.

Patterson, Kerry (2002). *Crucial Conversations*. McGraw-Hill.

Patterson, Kerry, Joseph Grenny, David Maxfield, and Ron McMillan (2007). *Influencer- the Power to Change Anything*. McGraw- Hill.

Patterson, Kerry, Joseph Grenny, Ron McMillan and Al Switzler (2004). *Crucial Confrontations*. McGraw-Hill.

Raifa, Howard, John Richardson, David Metcalfe (2007). *Negotiation Analysis: The Science and Art of Collaborative Decision Making*. Belknap Press of Harvard University Press

Rosenberg, Marshall (2003). *Nonviolent Communication: A Language of Life*. PuddleDancer Press.

Shell, G. Richard (2005). *Bargaining for Advantage: Negotiation Strategies for Reasonable People, 2nd Edition*. Penguin.

Stone, Douglas, Bruce Patton, Sheila Heen (2000). *Difficult Conversations, How to Discuss What Matters Most*. Penguin Books.

Strasser, Freddie and Paul Randolph (2004). *Mediation: A New Psychological Insight into Conflict Resolution*. Continuum.

Tjosvold, Dean (2008). *The Conflict-Positive Organization Stimulate Diversity and Create Unity*. Addison-Wesley.

Tsu, Sun. *The Art of War*. Various Publishers

Umbreit, Mark (2006). *Mediating Interpersonal Conflicts: Approaches to Peacemaking for Families, Schools, Workplaces and Communities*. Wipf & Stock Publishers.

Ury, William (1993). *Getting Past No: Negotiating Your Way From Confrontation to Cooperation*. Bantam Books.

Weeks, Dudley (1994). *The Eight Essential Steps to Conflict Resolution: Preserving Relations at Work, at Home and In The Community*. J.P. Tarcher/Perigee.

Wilmot, William and Joyce Hocker (2010). *Interpersonal Conflict*. McGraw-Hill.

Winslade, John, Gerald D. Monk, and Gerald Monk (2000). *Narrative Mediation: A New Approach to Conflict Resolution*. Jossey-Bass, Inc.

Wheatley, Margaret J. (2006). *Leadership and the New Science: Discovering Order in a Chaotic World*. Berrett Koehler Publishers.

Zander, Rosamund Stone and Benjamin Zander (2000). *The Art of Possibility: Transforming Professional and Personal Life*. Penguin Books.

Note that several books that aren't readily available or available in the US were recommended. There are not included here since neither links nor full identifying information were made available by recommenders.